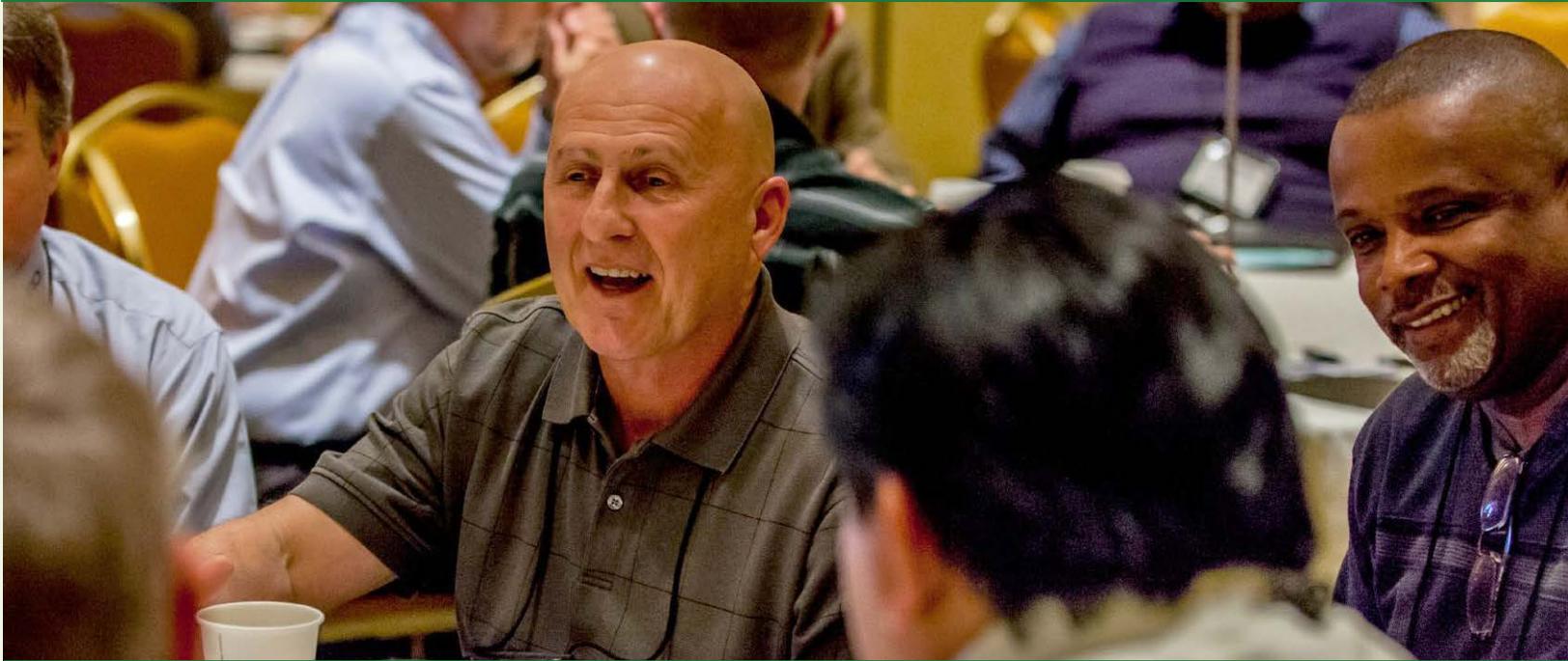


It's not a tradeshow... *not even close*



**TWO DAYS OF SIT-DOWN  
FACE-TO-FACE MEETINGS  
WITH PRE-SCREENED WASTE HAULERS**



**The Waste  
Haulers  
Summit**

**October 12-14, 2020**

*There are no booths, no hassles— and best of all—no hoping that a decision-maker walks down the aisle to stop by. The Waste Haulers Summit is a unique experience where you'll spend two days meeting with Waste Haulers you want to meet, and who are interested in meeting with you.*



**The Waste  
Haulers  
Summit**

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**WasteHaulersSummit.com**



# Two Days With Pre-Qualified Decision-Makers

## IT'S NOT A TRADE SHOW . . . NOT EVEN CLOSE

The Waste Haulers Summit is your proven way to engage decision-makers of organizations with more than 25 vehicles. There are no booths, no hassles—and best of all—no hoping that a decision-maker walks down the aisle and stops by. The Waste Haulers Summit is a unique event where you'll share two days of private meetings and social activities with interested executives in the waste hauling community.

## YOU'LL MEET PRE-SCREENED OWNERS WHO ARE LOOKING FOR SOLUTIONS

Owners and Fleet Managers come to our Summits because they want to make smart buying decisions. They want to hear what's working for their peers, and what's not. They're looking to learn about the latest products and services in the market-place. And most important, they want to meet the people behind those solutions. We screen and interview all applicants to understand what they need, what they want, and then provide a grant for them to attend. It's a qualification process you won't find at any other industry event.

***Owners come open-minded, excited to be there and ready to engage!***

## AN END-TO-END SOLUTION THAT'S ALL INCLUSIVE

The Summit takes the hassle out of participating in events. We take care of just about everything so you can focus on meeting prospects — not meeting planning. Book your flights, grab your product and then focus on making those important connections. Your resort rooms, airport transportation, all meals, a/v, small group meetings, one-to-one meetings, special events, and yes, even the bar tab —are all included. There are no booths, no exhibitor manual or additional fees!

## SUPPLIER PARTICIPATION SPOTS ARE LIMITED

To ensure that the Owners and Fleet Managers are seeing the range of products they've come to source within the 48-hour time frame, we limit the supplier number and product categories at our event. This means your competition is also limited. Our events do sell out so take this opportunity to condense six months of sales meetings into two days of highly focused meetings with the right decision-makers.

*"I had no idea of what to expect, and I was hopeful that your organization would deliver on what you promised. Well, you indeed delivered, and delivered in a big way. Well done to you and your staff on an innovative way to bring us together with high quality prospects".*

— Robert Criste,  
Director of Sales

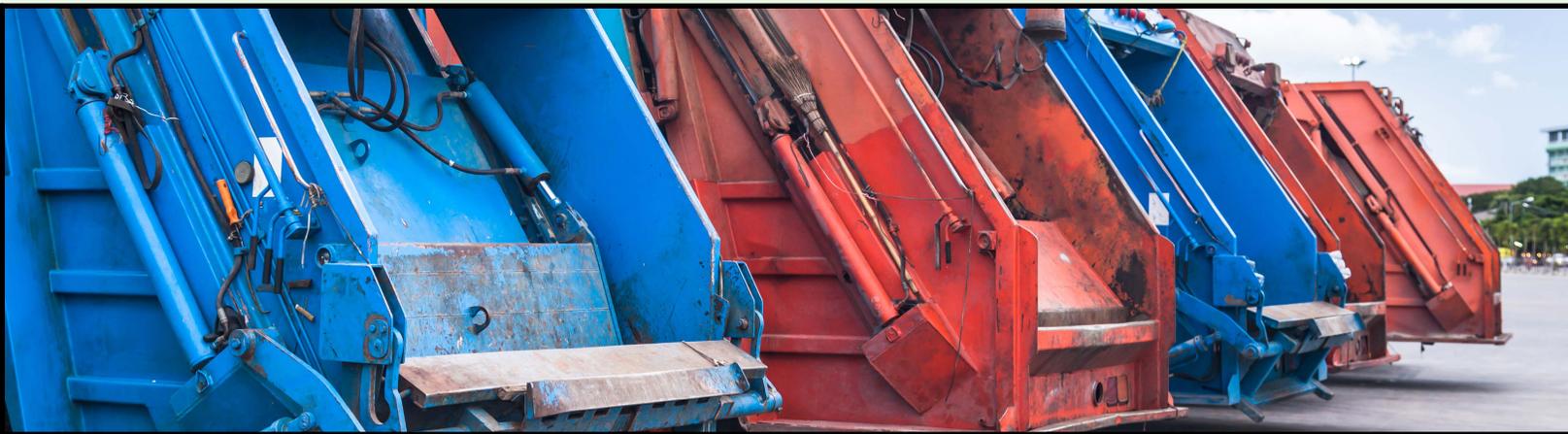


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# A Custom Agenda of Guaranteed Meetings

You'll walk into the Waste Haulers Summit with a custom agenda of meetings. You'll have seen a complete profile of every hauler including their acquisition plans for the next 6 to 18 months. They'll have seen a description of the capabilities that you provide. Our proprietary matching system will then generate a personalized agenda that includes boardroom presentations, one-to-one meetings, matched meals and memorable social activities with the prospects you want to meet, and who want to meet you. Below is the agenda that'll make you say your time at the Summit was **"Time Well Spent!"**

## 48 HOURS OF TIME WELL SPENT

### Monday

- 1:00 - 5:00 p.m. Summit Check-In & Welcome
- 5:30 - 6:00 p.m. Summit Orientation
- 6:00 - 9:00 p.m. Welcome Reception and Dinner followed by Wine & Cigar Bar

### Tuesday

- 7:30 - 8:30 a.m. Haulers' Roundtable Breakfast
- 7:30 - 8:30 a.m. Supplier Breakfast
- 8:45 - 10:20 a.m. Boardroom Presentations
- 10:20 - 10:40 a.m. Coffee & Refreshment Break
- 10:45 - 12:20 a.m. Boardroom Presentations
- 12:20 - 1:20 p.m. Networking Luncheon
- 1:30 - 2:20 p.m. Interactive Roundtable Discussions
- 1:55 - 3:30 p.m. Boardroom Presentations
- 3:30 - 3:50 p.m. Afternoon Treat Break
- 3:50 - 5:00 p.m. Boardroom Presentations
- 6:00 - 9:00 p.m. Cocktails and Outdoor Product Display followed by Special Evening Dinner

### Wednesday

- 7:15 - 8:15 a.m. Haulers' Peer-to-Peer Breakfast
- 7:15 - 8:15 a.m. Supplier Breakfast
- 8:25 - 12:00 p.m. One-to-One Meetings
- 12:30 p.m. Airport Departures Begin



*"I was impressed with how organized it was. You were able to make sure that the vendors got time to speak with as many people as possible during the summit."*

— Matthew Eagan  
Sales Consultant



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